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# UNICORNS AND SUSTAINABLE DEVELOPMENT



KNOWLEDGE, EXPERIENCE,
NETWORK, AND OPINION
RELATING TO BUSINESS
OPPORTUNITIES IN INDIA,
THE UK AND THE EU



KNOWLEDGE PARTNERS





## Founders' Message



No region on the earth is growing or expanding its role in international affairs faster than the European- Indian Community and the Indian Sub-continent. Indo European Business Forum (IEBF) is an initiative dedicated towards building bridges of understanding between the European countries and India

- MR. VIJAY GOEL, FOUNDER, IEBF

There is great potential in trade between India and the European Union member countries. Increased cooperation between the two economies has had a rather positive impact on sectors like energy, security, and research and innovation. Mutual investments have increased drastically in recent years. At IEBF, we endeavor to reinforce the strategic partnerships between India and the EU to strengthen economic and cultural exchange.

- MR. SUNIL KUMAR GUPTA, CO-FOUNDER, IEBF



Established in 2007, the IEBF is an independent and impartial body actively promoting two-way flows of trade and investment between India and the EU member countries. It is a non-profit, privately funded, non-governmental organization. Its aim is to encourage, nurture and promote bilateral business, mutual understanding and friendly relationship between industrial, service, and business communities of India and Europe. IEBF has taken a significant step forward in the direction of achieving its mission by opening a chapter in India. The India chapter would further synergize the efforts of the UK office to take its activities to even greater heights.

Indo European Business forum is an open forum comprising like-minded people who believe that "India can offer strong and sustained business opportunities for European Union countries". IEBF members comprise leading business personalities and professionals from both India and EU, having excellence in the field of business, finance, real estate and art, to name a few. Our advisory board consists of people who are determined to create a progressive world.

### **Advisory Board**



Lord Dholakia Deputy Leader, The House of Lords



Lord Goldsmith
Former Attorney General
for England and Wales and
for Northern Ireland



Baroness Verma Member of The House of Lords, UK & Chairman of EU External Affairs Committee



Lord Mackenzie Member of The House of Lords, UK



Lord Raj Loomba Member of the House of Lords, UK, Philanthropist, Founder Chairman of Rinku Group



Lord Popat
Founding Director and
Patron of St Luke's
Hospice, Harrow



Seema Malhotra Member of Parliament for Feltham and Heston, The House of Commons



Syed Kamall Former Member of the European Parliament



Sajjad Karim Former Member of the European Parliament for NorthWest England



Virendra Sharma Member of Parliament, UK



S. Jagadeeshan Former Minister (Economic), High Commission of India, London



G.P. Hinduja Co-Chairman, Hinduja Group of Companies



Kapil Dev Former Captain of the Indian Cricket Team & Businessman



Kishore Lulla Chairman and Executive Director, Eros International PLC



Deepak Puri
Founder, Chairman and
Managing Director of
Moser Baer



Jeh Wadia
Former Managing Director,
GoAir Airways, Former
Managing Director of
Bombay Dyeing



Mohit Burman MD of Elephant Capital PLC, Director of Dabur India Ltd., Chairman of Aviva Life Insurance Company India Ltd.



Saroj Poddar Chairman, Adventz Group, Ex-Chairman of Gillette India Ltd



Rami Ranger Chairman of Sun Mark Ltd.



Subodh Agarwal Chairman, Euromax Capital



Vijay Goel Founder – IEBF Partner, Singhania & Co.

Sunil Kumar Gupta Co-founder - IEBF Chairman – SARC Associates

#### **Executive Board**













Strengthening India-UK-EU partnership based on trade, cultural cooperation and socio-economic reforms. To promote and encourage UK and European investment in India and vice-versa, thereby contributing to the development of India, UK and Europe.

To act as a facilitator between the EU, UK and Indian businesses and provide quality and superior services to its members enabling their business to flourish.



Creating better tomorrow by establishing progressive and strategic partnerships to overcome international and regional challenges To develop trade, commerce, and economic co-operation between Europe, UK and India by providing a channel of communication and interaction within the business communities of both nations.

To create awareness among Indian, UK, and European institutions by providing them information about the scope of investments and the relations these nations.







IEBF NETWORKING MEET WITH HON'BLE TOURISM MINISTER G. KISHAN REDDY, THE RT HON'BLE BARONESS VERMA, MR. MANISH TIWARI AND MR. SURESH MANGLAGIRI, AMONG OTHERS TO DEVELOP TRADE, CULTURAL, TOURISM, AND SOCIAL RELATIONSHIPS BETWEEN THE NATION

17th July, 2023

18th, November 2022 GLOBAL BUSINESS MEET 2022 ON INVESTMENT OPPORTUNITIES IN INDIA AND UK: A \$30 TRILLION ECONOMY, HOUSE OF LORDS, LONDON, UK THE EVENT EMPHASIZED ON BUSINESS OPPORTUNITIES IN INDIA AND UK. THE EVENT WAS ATTENDED BY DELEGATES LIKE RT. HON. BARONESS VERMA OF THE HOUSE OF LORDS; PAUL SCULLY, THE PARLIAMENTARY UNDER-SECRETARY; MR. SILVIO SCHEMBRI (ECONOMY MINISTER OF MALTA), AMONG OTHERS.

ROUND TABLE CONFERENCE 2022 ON INDO-EUROPEAN BUSINESS ALLIANCES INDIA: A \$30
TRILLION ECONOMY, HOUSE OF LORDS, LONDON, UK
THE EVENT EMPHASIZED ON BUSINESS OPPORTUNITIES IN INDIA, THE UK, AND EU COUNTRIES.
THE EVENT WAS ATTENDED BY HIGH PROFILE DIGNITARIES FROM INDIA AND UK

18th, November 2022

18th November, 2019 GLOBAL BUSINESS MEET 2019 ON BUSINESS OPPORTUNITIES IN NEW INDIA: 5 TRILLION DOLLAR ECONOMY BY 2024-25

THE EVENT EMPHASIZED ON BUSINESS OPPORTUNITIES IN NEW INDIA TO MAKE INDIA A \$5 TRILLION ECONOMY BY 2024-25. THE EVENT WAS ATTENDED BY DELEGATES LIKE RT. HON. BARONESS VERMA OF THE HOUSE OF LORDS, MR. KAPIL DEV, MR. ROSS JAMES, MR. GP HINDUJA, & REPRESENTATIVE OF GOVT. OF NEW JERSEY AMONG OTHERS.

START-UP SUMMIT – 'ACCELER8' ON 'WOMEN IN ENTREPRENEURSHIP', HUCKLETREE WEST, LONDON

THE EVENT WAS IN THE FORM OF A PANEL DISCUSSION WHERE LEADING WOMEN
ENTREPRENEURS FROM UK SHARED THEIR EXPERIENCES, CHALLENGES AND DOS & DONTS
WHILE STARTING A COMPANY

3rd November 2018

GLOBAL INVESTMENT CONCLAVE - INVESTMENT OPPORTUNITIES IN NEW INDIA, ST. JAMES COURT,
TAJ HOTEL, LONDON

THE EVENT FOCUSED ON EXPLORING INVESTMENT OPPORTUNITIES AND ENCOURAGING NEW BUSINESS VENTURES. IT WAS ATTENDED BY DELEGATES LIKE RT. HON. BARONESS VERMA OF THE HOUSE OF LORDS, MR. ASHOK VERMA, UK ENTREPRENEUR & SOCIAL ACTIVIST, MR. ANIL YENDLURI, CEO, KRISHNAPATNAM PORT COMPANY LTD., AMONG OTHERS.

3rd November 2018

INDIAN ECONOMY \$10 TN BY 2030 – ROLE OF REAL ESTATE, ST. JAMES COURT, TAJ HOTEL, LONDON A GLOBAL INITIATIVE ENGAGING NRI INVESTORS & PRESENTING THEM THE LANDMARK OPPORTUNITY OF INVESTING IN INDIAN REAL ESTATE MARKET. THIS PLATFORM AIMED TO FACILITATE & EDUCATE SERIOUS AND PROFESSIONAL GLOBAL REAL ESTATE INVESTORS ABOUT RAPIDLY CHANGING INDIAN REAL ESTATE SECTOR.

3rd November, 2018 2nd November, 2018

#### INDO-EUROPEAN INVESTORS MEET 2018, LONDON PARLIAMENT, UK

A NETWORKING MEET FOR GLOBAL LEADERS, POLITICIANS, HNIS, CORPORATE LEADERS, BANKERS, INVESTORS FOLLOWED BY SOME KEYNOTE SPEECHES AND EXCELLENCE AWARDS.

2nd November, 2018 ROUND TABLE CONFERENCE ON 'GLOBAL INVESTMENT CONCLAVE - INVESTMENT OPPORTUNITIES IN NEW INDIA', LONDON PARLIAMENT, UK. THE DISCUSSION INVOLVED SEVERAL BUSINESS LEADERS, POLITICIANS, AND STATE REPRESENTATIVES THROWING LIGHT ON INVESTMENT AND BUSINESS OPPORTUNITIES. THE EVENT WAS ATTENDED BY DELEGATES LIKE RT. HON. BARONESS VERMA OF THE HOUSE OF LORDS; MR. ASHOK VERMA, UK ENTREPRENEUR & SOCIAL ACTIVIST, MR. GP HINDUJA, AND OTHER DIGNITARIES.

CONFERENCE ON 'INVESTMENT OPPORTUNITIES IN UGANDA', SARC TOWER, NEW DELHI AGENDA: TO EXPLORE 'INVESTMENT OPPORTUNITIES IN REPUBLIC OF UGANDA' THE EVENT WAS ATTENDED BY DIGNITARIES LIKE MINISTER OF DEFENCE & VETERAN AFFAIRS; MINISTER OF STATE IN CHARGE OF GENERAL DUTIES, MINISTRY OF FINANCE, PLANNING AND ECONOMIC DEVELOPMENT; HON'BLE LT. GEN CHARLES ANGINA, OFFICE OF THE PRESIDENT, MINISTER OF WEALTH OF UGANDA; THE RT. HON'BLE BARONESS SANDIP VERMA OF THE HOUSE OF LORDS; AND OTHER DIGNITARIES.

12th March, 2018

24th February, 2018

#### GLOBAL BUSINESS PINNACLE 2018, SARC AUDITORIUM, NEW DELHI

AGENDA: CROSS INVESTMENT DEALS FROM PORTUGAL, UK, AND OTHER EUROPEAN NATIONS COVERING SECTORS SUCH AS HEALTHCARE AND SKILL DEVELOPMENT. THE EVENT WAS GRACED BY DIGNITARIES LIKE THE RT. HON'BLE BARONESS SANDIP VERMA OF THE HOUSE OF LORDS; MR. ASHOK VERMA, DIRECTOR, DOMICILIARY CARE SERVICES (UK); AND MR. SANDEEP CHADHA, OAKSTONE PARTNERS.

BUSINESS NETWORKING MEET ON 'INVESTMENT OPPORTUNITIES AVAILABLE IN INDIA', BOOTHROYD ROOM, PORTCULLIS HOUSE, LONDON

AGENDA: TO DISCUSS THE OVERALL ECONOMIC LANDSCAPE AND GROWTH OPPORTUNITIES AVAILABLE IN INDIA. THE EVENT WAS GRACED BY DIGNITARIES LIKE MR. VIJAY SAMPLA, HON'BLE MOS FOR SOCIAL JUSTICE AND EMPOWERMENT; THE RT. HON'BLE BARONESS SANDIP VERMA OF THE HOUSE OF LORDS; MR. ASHOK VERMA, UK ENTREPRENEUR & SOCIAL ACTIVIST; MR. PAWAN KALYAN, TELUGU SUPERSTAR

17th November, 2017

#### GLOBAL BUSINESS MEET ON 'INVEST IN NEW INDIA', THE HOUSE OF LORDS, WESTMINSTER, LONDON

AGENDA: TO EXPLORE INVESTMENT OPPORTUNITIES IN ÍNDIA. THE EVENT WAS ATTENDED BY DIGNITARIES LIKE THE RT. HON'BLE BARONESS SANDIP VERMA OF THE HOUSE OF LORDS; MR. ASHOK VERMA, UK ENTREPRENEUR & SOCIAL ACTIVIST; MR. RAJESH AGRAWAL, DEPUTY MAYOR OF LONDON, BUSINESS; MR. VIJAY SAMPLA, HON'BLE MOS FOR SOCIAL JUSTICE & EMPOWERMENT; MR. G. P. HINDUJA, CO-CHAIRMAN OF HINDUJA GROUP; MR. VIRENDRA SHARMA, UK MEMBER OF PARLIAMENT AND OTHER DIGNITARIES.

17th November, 2017

10th November, 2017 BUSINESS NETWORKING MEET, SARC AUDITORIUM, NEW DELHI
AGENDA: TO DISCUSS INVESTMENT OPPORTUNITIES IN INDIA, ESPECIALLY IN SECTORS LIKE
INFRASTRUCTURE AND EDUCATION. DIGNITARIES WHO GRACED THE EVENT INCLUDE THE RT.
HON'BLE BARONESS SANDIP VERMA OF THE HOUSE OF LORDS; THE CHAIRMAN AND DIRECTOR FOR
INDIA, COMMONWEALTH INFRASTRUCTURE PARTNERS (CIP); MR. JONATHAN LING, MANAGING
DIRECTOR, COMMONWEALTH INFRASTRUCTURE PARTNERS; HEAD OF UK BUSINESS DEVELOPMENT.

BUSINESS NETWORKING MEET OF INDO EUROPEAN BUSINESS FORUM (IEBF), 'MAGNOLIA' HABITAT WORLD, INDIA HABITAT CENTRE, NEW DELHI

AGENDA: TO DISCUSS TRADE AND INVESTMENT OPPORTUNITIES IN INDIA AND EUROPE. THE EVENT WAS ATTENDED BY A DELEGATION COMPRISING 27 COMPANIES FROM 4 EU COUNTRIES, NAMELY UK, GREECE, LITHUANIA AND ITALY UNDER THE ABLE ASCENDANCY OF MR. VIJAY GOEL, FOUNDER IEBF, CHAIRMAN OF LONDON CHAMBER OF COMMERCE, ABA AND ASSOCHAM UK.

25th November, 2016

16th November, 2016 GLOBAL BUSINESS MEET AND IEBF EXCELLENCE AWARDS 2016, LORD'S CRICKET GROUND, LONDON

AGENDA: IEBF CELEBRATED ITS 10 YEARS OF FORMATION WITH A PROGRAMME ON 'MAKE IN INDIA'. THE EVENT WAS ATTENDED BY DIGNITARIES LIKE THE RT. HON'BLE BARONESS SANDIP VERMA OF THE HOUSE OF LORDS; MR. RAM BILAS SHARMA, CABINET MINISTER IN HARYANA GOVERNMENT; MR. DINESH PATNAIK, ACTING HIGH COMMISSION OF INDIAIN UK; MR. G.P. HINDUJA; MR. KAPIL DEV, FORMER INDIAN CRICKET TEAM CAPTAIN; AND OTHER DIGNITARIES.

SESSION ON 'ROLE OF CHARTERED ACCOUNTANTS: MAKE IN INDIA',
INDIA HABITAT CENTRE, DELHI

AGENDA: TO EXCHANGE KNOWLEDGE AND IDEAS FOR ENHANCING THE ROLES AND RESPONSIBILITIES OF PROFESSIONALS TOWARDS THE MAKE IN INDIA CAMPAIGN. THE SESSION WITNESSED THE PARTICIPATION OF APPROXIMATELY 300 CHARTERED ACCOUNTANTS FROM CHANDIGARH, PUNJAB, HARYANA AND NEW DELHI.

24th October, 2015

5th October, 2015 GLOBAL BUSINESS MEET ON 'MAKE IN INDIA' & IEBF EXCELLENCE AWARDS - 2015, HOUSE OF LORDS, WESTMINSTER

AGENDA: TO EXPLORE THE INVESTMENT OPPORTUNITIES IN INDIA AFTER THE LAUNCH OF 'MAKE IN INDIA' AND RELEASE OF THE BOOK 'BIG BUSINESS IDEAS-MAKE IN INDIA' AUTHORED BY MR. SUNIL KUMAR GUPTA, CO-FOUNDER OF IEBF AND CHAIRMAN, SARC ASSOCIATES.

INDO-UK NETWORKING MEET AT GANDHINAGAR, GUJARAT AGENDA: TO EXPLORE THE INVESTMENT OPPORTUNITIES IN INDIA, ESPECIALLY IN GUJARAT.

THE CHIEF GUEST OF THE EVENT WAS MS PRITI PATEL, MEMBER OF PARLIAMENT, EXCHEQUER SECRETARY TO THE TREASURY, UK. OTHER DIGNITARIES IN ATTENDANCE WERE MR KIRIT SOLANKI, MEMBER OF PARLIAMENT, GUJARAT; MR LALUBHAI PATEL, MEMBER OF PARLIAMENT, DAMAN & DIU; AND MR DILEEPBHAI SANGHANI, MP, GUJARAT.

9th January, 2015

24th September, 2014

GLOBAL BUSINESS MEET & IEBF EXCELLENCE AWARDS 2014, HOUSE OF LORDS, WESTMINSTER AGENDA: BUSINESS NETWORKING MEET AND LAUNCH OF AN UPDATED VERSION OF THE BOOK: "BIG – BUSINESS INDIA GURU" AUTHORED BY MR. SUNIL KUMAR GUPTA, CO-FOUNDER OF IEBF AND CHAIRMAN, SARC ASSOCIATES

CONFERENCE ON 'SUSTAINABLE GROWTH', INDIA HABITAT CENTER, NEW
DELHI

AGENDA: INDIA-UK PARTNERING CONFERENCE ON SUSTAINABLE GROWTH AND RELEASE OF THE BOOK 'BIG BUSINESS GURU', CO-AUTHORED BY MR. SUNIL KUMAR GUPTA, CO-FOUNDER OF IEBF

1st September, 2013 31st January, 2013

INDO-UK BUSINESS CONFERENCE, CLEMENT HOUSE, LONDON SCHOOL OF ECONOMICS AGENDA: INDO-UK BUSINESS CONFERENCE IN COLLABORATION WITH LONDON SCHOOL OF ECONOMICS & SARC.

9th January 2013

#### BUSINESS PARTNERING CONFERENCE 2013 , INDIA HABITAT CENTER, NEW DELHI

AGENDA: TO EXPLORE INVESTMENT OPPORTUNITIES IN VARIOUS SECTORS OF THE INDIAN ECONOMY. THE EVENT WAS INAUGURATED BY THE RT. HON'BLE BARONESS SANDIP VERMA, PARLIAMENTARY UNDER SECRETARY OF STATE, DEPARTMENT OF ENERGY & CLIMATE CHANGE, GOVERNMENT OF UK; AND DR. DAGGUBATI PURANDESHWARI, HON'BLE MINISTER OF STATE FOR COMMERCE & INDUSTRY, GOVERNMENT OF INDIA WAS THE CHIEF GUEST.

RECEPTION FOR SH. NAVEEN PATNAIK,
THE HON'BLE CHIEF MINISTER OF ODISHA AGENDA: TO DISCUSS TRADE AND INVESTMENT
OPPORTUNITIES FOR THE STATE OF ODISHA

28th May, 2012

28th March, 2012

#### SEMINAR ON 'OPPORTUNITIES IN INFRASTRUCTURE

INVESTMENT IN INDIA AND ITS CHALLENGES', OFFICE OF PWC IN THE CLOCHE D'OR, LUXEMBORG AGENDA: TO EXPLORE OPPORTUNITIES IN INFRASTRUCTURE INVESTMENT IN INDIA AND ITS CHALLENGES'. THE EVENT WAS ATTENDED BY DIGNITARIES FROM INDIA AND UK.

CONFERENCE ON 'FACE OF INDIAN BANKING IN
UK', AT THE HOUSE OF PARLIAMENT
AGENDA: 'CONFERENCE ON CHANGING THE FACE OF INDIAN BANKING IN UK'. THE
EVENT WAS ATTENDED BY DIGNITARIES FROM INDIA AND UK

23rd September, 2011

16th March, 2011

IEBF IN ASSOCIATION WITH THE BIF ORGANIZED A FILM & MEDIA EVENT AGENDA: TO DISCUSS THE PRESENT SCENARIO & SIGNIFICANT OPPORTUNITIES OF THE INDUSTRY. THE EVENT WAS GRACED BY DIGNITARIES FROM FILM & MEDIA FRATERNIY

IEBF IN ASSOCIATION WITH CII AND CBC
AGENDA: TO FELICITATE MR. SULTAN AHMED, THE MINISTER OF STATE FOR TOURISM,
GOVERNMENT OF INDIA. THE EVENT WAS ATTENDED BY HIGH PROFILE DIGNITARIES FROM
INDIA.

10th November, 2010

16th August, 2010

#### **INCREDIBLE INDIA EVENT**

AGENDA: TO DISCUSS BUSINESS AND SPIRITUALISM. DADI JANKI, A RENOWNED SPIRITUAL LEADER GRACED THE EVENT WITH HER PRESENCE

BUSINESS INDIA FORUM
AGENDA: EMERGING MARKETS AND GROWING SECTORS OF INDIAN ECONOMY, SUCH AS
SPORTS, LIFESTYLE AND LUXURY

22nd July, 2010

DELEGATION TO INDIA FOR PRAVASI BHARTIYA DIVAS AGENDA: IEBF ALONG WITH LOOMBA TRUST ORGANIZED A DELEGATION TO VISIT INDIA FOR PRAVASI BHARTIYA DIVAS. 8th January, 2010

8th
December,
2009

THE NETHERLANDS: THE STEPPING STONE IN CONTINENTAL EUROPE FOR INDIAN BUSINESS AGENDA: THE NFIA UK & IEBF ORGANIZED A SEMINAR EXCLUSIVELY FOR INDIAN COMPANIES INTERESTED IN OPPORTUNITIES IN CONTINENTAL EUROPE. THE EVENT WAS ATTENDED BY DIGNITARIES FROM INDIA AND THE EU.

CONFERENCE ON JUDICIAL REFORMS IN INDIA
IEBF ORGANIZED A CONFERENCE IN LONDON WHERE THE THEN CHIEF JUSTICE OF INDIA,
JUSTICE BALA KRISHNAN ADDRESSED THE AUDIENCE ON THE SUBJECT 'JUDICIAL REFORMS IN
INDIA', ALONG WITH THE INDIAN HIGH COMMISSIONER IN LONDON, MR. SHIV
SHANKAR MUKHERJEE.

31st October, 2008

2nd September, 2008 TRADE MISSION TO UK-INVITATION TO UK ENTREPRENEURS
AND INDIAN LAW FIRMS LAW SOCIETY IN ASSOCIATION WITH THE UK-INDIA BUSINESS
COUNCIL AND IEBF ORGANIZED A RECEPTION TO MEET VISITING INDIAN AND UK LAW FIRMS.

OF COMMERCE & INDUSTRY
AGENDA: THE AGENDA WAS TO CREATE IDENTITY, BUILD A PLATFORM FOR THE ENTREPRENEURS
OF INDIA AND UK, SHARE EXPERIENCE AND OPINIONS RELATED TO DOING BUSINESS IN INDIA AND
UK. THE EVENT WAS GRACED BY FORMER HON'BLE LAW MINISTER OF INDIA - DR. H.R. BHARDWAJ.

**UK-INDIA BUSINESS RELATIONSHIP CONFERENCE, LONDON CHAMBER** 

4th July 2008

25th - 27th October, 2007 GOVERNMENT OF MADHYA PRADESH (MP), INDIA AND IEBF AGENDA: A GLOBAL INVESTOR MEET WAS HELD IN INDORE, THE FINANCIAL CAPITAL OF CENTRAL INDIAN STATE OF MADHYA PRADESH



## UK

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